

MULTIPLICITY PARTNERS

GENERATING LIQUIDITY AND CREATING VALUE IN ILLIQUID ASSETS

Multiplicity Partners manages funds specialised in providing liquidity to holders of private market funds and distressed assets. The firm also offers a range of advisory and governance services across alternative assets.

ŝï INVESTMENT STRATEGY

- 99 Invest at intersection of private market secondaries and special situations
- >> Focus on smaller deals not pursued by most secondaries funds
- 99 Uncover value in complex or encumbered assets



INVESTMENT UNIVERSE

- 59 Cast a wide net, but focus on mature to tail-end funds/assets
- There are no bad assets, just bad prices
- 59 Look for assets with no coverage
- 99 Special Situations where EBITDA multiples do not define value
- 99 Our forte isn't underwriting growth

Focus on assets with visibility on cash flows/exits. hence less on VC



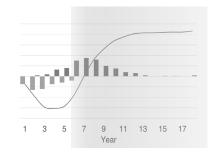
Global coverage incl. EM, less focus on US



Avoid the crowd



Mature to tail-end funds or liquidations





CASE STUDIES

Infrastructure (fund interest)

Acquired two Indian infrastructure funds where parent company of GP was in major reputational crisis, from motivated seller under time pressure

Real estate (fund interest)

Tender offer for large global real estate fund that is in wind-down and only holds cash blocked due to potential tax liabilities and reps & warranties

Distressed (direct investment)

Bought late-stage insolvency claim out of tail-end energy fund that was looking to expedite wind-up

Distressed (fund interest)

After following liquidation process of a particular Madoff feeder fund for more than 5 years, decided timing was right for tender offer to holders











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ABOUT THE FIRM

- Active in fund secondaries and distressed assets for 10 years. initially as intermediary and since 2015 as an investor
- Assets under management in excess of \$100 million (Dec-2020)
- Built reputation as a responsive, reliable and flexible buyer by having successfully completed in excess of 200 transactions across a broad range of private market funds and distressed
- Stable team with partners of the firm having worked together for 10+ years

| Intermediary | | |
|--------------|---------------------|---|
| | Principal Investing | |
| | LTO Funds | ; |
| | | |

18 years in alternative investments, real assets and as

Man Group (RMF), F&R Asset Management

18 years in alternative investments and banking

Horizon21, Bank Julius Baer, McKinsey



ABOUT THE TEAM



ANDRES HEFTI, PARTNER (PORTFOLIO MANAGER)

- 18 years in alternative investments, distressed investing and portfolio mgt.
- Horizon21, Man Group (RMF)
- CFA, CAIA, FRM, CIFD



THOMAS RITTER, PARTNER (INVESTMENT MANAGER)

- 19 years in alternative investments, portfolio management and structuring
- Horizon21, Man Group (RMF), Credit Suisse
- CFA, CAIA, FRM



CHRISTOPH LANDOLT, (INVESTMENT MANAGER)

- 20 years of experience in the financial industry and as a private investor
- Bank Julius Baer, Man Group (RMF), go4equity
- MSc Computer Science and Finance, CAIA



YANNICK NORDMANN, ANALYST

FRM. CIFD

Business Development

PIRMIN STUTZER, PARTNER (INVESTMENT MANAGER)

ROGER RÜEGG, PARTNER (ORIGINATION, ADVISORY)

CFA. CAIA. FRM. PRM

private investor

- LGT Bank, Fibi Bank
- MSc, IDC Herzliya



ANDREAS BAUMANN, ANALYST

- Transaction Management
- Credit Suisse (fixed income execution)
- CFA Level 2 & CAIA Level 1 candidate

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